



# Transfer Courses and their ISU Equivalent(s)

Report Run Date/Time: 2/5/2023 7:55:25 AM

| Transfer Institution           | Subject | Course Number | Credits | Course Title                   |
|--------------------------------|---------|---------------|---------|--------------------------------|
| <b>Winona State University</b> |         |               |         |                                |
| Transfer Course:               | ACCT    | 345           | 3       | Gov/Not-For-Profit Accounting  |
| ISU Equivalent Course:         | ACCT    | 3XXX          |         | Gov/Not-For-Profit Accounting  |
| Transfer Course:               | BEOA    | 350           | 4       | Quality of Work Life           |
| ISU Equivalent Course:         | BA      | 3XXX          | 4       | Quality of Work Life           |
| Transfer Course:               | BEOA    | 360           | 4       | Interpersonal Business Relatio |
| ISU Equivalent Course:         | BA      | 3XXX          | 4       | Interpersonal Business Relatio |
| Transfer Course:               | BEOA    | 410           | 4       | Administrative Comm            |
| ISU Equivalent Course:         | BA      | 4XXX          | 4       | Administrative Comm            |
| Transfer Course:               | BEOA    | 440           | 4       | Training/Employee Dev          |
| ISU Equivalent Course:         | BA      | 4XXX          | 4       | Training/Employee Dev          |
| Transfer Course:               | BEOA    | 441           | 4       | Train Techniques & Media       |
| ISU Equivalent Course:         | BA      | 4XXX          | 4       | Train Techniques & Media       |
| Transfer Course:               | BUSA    | 310           | 3       | Business Law I                 |
| ISU Equivalent Course:         | MGT     | 3XXX          |         | Business Law I                 |
| Transfer Course:               | BUSA    | 311           | 3       | Business Law II                |
| ISU Equivalent Course:         | MGT     | 3XXX          |         | Business Law II                |
| Transfer Course:               | BUSA    | 335           | 4       | Statistics II                  |
| ISU Equivalent Course:         | MGT     | 3XXX          | 4       | Statistics II                  |
| Transfer Course:               | BUSA    | 340           | 3       | Management Science             |
| ISU Equivalent Course:         | MGT     | 3XXX          | 3       | Management Science             |
| Transfer Course:               | BUSA    | 362           | 4       | Mngt Info Systems              |

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| Transfer Course:               | BUSA    | 362           | 4       | Mngt Info Systems        |
| ISU Equivalent Course:         | CS      | 3XXX          | 4       | Mngt Info Systems        |
| Transfer Course:               | BUSA    | 498           | 4       | Strategic Mngt           |
| ISU Equivalent Course:         | BA      | 4XXX          | 4       | Strategic Mngt           |
| Transfer Course:               | EDUC    | 115           | 1       | Imp Reading/Study Skills |
| ISU Equivalent Course:         | EDUC    | 1XXX          |         | Imp Reading/Study Skills |
| Transfer Course:               | EDUC    | 442           | 3       | The Adult Learner        |
| ISU Equivalent Course:         | EDUC    | 4XXX          |         | The Adult Learner        |
| Transfer Course:               | ENG     | 111           | 4       | College Rdg/Wrtg         |
| ISU Equivalent Course:         | ENGL    | 1101          | 4       | English Composition      |
| Transfer Course:               | FIN     | 360           | 3       | Corporate Finance        |
| ISU Equivalent Course:         | FIN     | 3XXX          |         | Corporate Finance        |
| Transfer Course:               | FIN     | 371           | 4       | Prin of Real Estate      |
| ISU Equivalent Course:         | FIN     | 3XXX          | 4       | Prin of Real Estate      |
| Transfer Course:               | MGMT    | 315           | 3       | Princ of Mngt            |
| ISU Equivalent Course:         | MGT     | 3XXX          | 3       | Princ of Mngt            |
| Transfer Course:               | MGMT    | 323           | 4       | Purchasing               |
| ISU Equivalent Course:         | MGT     | 3XXX          | 4       | Purchasing               |
| Transfer Course:               | MGMT    | 370           | 4       | Bus Org & Mngt           |
| ISU Equivalent Course:         | MGT     | 3XXX          | 4       | Bus Org & Mngt           |
| Transfer Course:               | MGMT    | 375           | 4       | Mngt of Human Resources  |
| ISU Equivalent Course:         | MGT     | 3XXX          | 4       | Mngt of Human Resources  |
| Transfer Course:               | MGMT    | 427           | 3       | Mngt Development         |

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| <b>Winona State University</b> |         |               |         |                                |
| Transfer Course:               | MGMT    | 427           | 3       | Mngt Development               |
| ISU Equivalent Course:         | MGT     | 4XXX          | 3       | Mngt Development               |
| Transfer Course:               | MGMT    | 463           | 4       | Management Development         |
| ISU Equivalent Course:         | MGT     | 4XXX          | 4       | Management Development         |
| Transfer Course:               | MGMT    | 481           | 1       | Independent Readings/Mngt      |
| ISU Equivalent Course:         | MGT     | 4XXX          |         | Independent Readings/Mngt      |
| Transfer Course:               | MKTG    | 315           | 3       | Princ of Marketing             |
| ISU Equivalent Course:         | MKTG    | 3XXX          |         | Princ of Marketing             |
| Transfer Course:               | MKTG    | 317           | 4       | Consumer Behavior              |
| ISU Equivalent Course:         | MKTG    | 3XXX          | 4       | Consumer Behavior              |
| Transfer Course:               | MKTG    | 319           | 4       | Systems & Channels             |
| ISU Equivalent Course:         | MKTG    | 3XXX          | 4       | Systems & Channels             |
| Transfer Course:               | PESS    | 214           | 2       | First Aid and CPR              |
| ISU Equivalent Course:         | HPSS    | 2222          | 2       | First Aid CPR and Sport Safety |
| Transfer Course:               | POM     | 330           | 3       | Production/Operations Mngt     |
| ISU Equivalent Course:         | ELEC    | 3XXX          | 3       | Production/Operations Mngt     |
| Transfer Course:               | PSY     | 305           | 3       | Theories of Personality        |
| ISU Equivalent Course:         | PSYC    | 3XXX          |         | Theories of Personality        |
| Transfer Course:               | RTTR    | 239           | 3       | Outdoor Pursuits               |
| ISU Equivalent Course:         | HPSS    | 2XXX          | 3       | Outdoor Pursuits               |
| Transfer Course:               | RTTR    | 240           | 3       | Outdoor Pursuits II            |
| ISU Equivalent Course:         | HPSS    | 2XXX          | 3       | Outdoor Pursuits II            |
| Transfer Course:               | SPAN    | 110           | 4       | Elem Spanish I                 |

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| <b>Winona State University</b> |         |               |         |                |
| Transfer Course:               | SPAN    | 110           | 4       | Elem Spanish I |
| ISU Equivalent Course:         | SPAN    | 1101          | 4       | Elem Spanish I |

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